SEQ Economic Development Forum

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AusIndustry – Business Services
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Single Business Service - AusIndustry

One Digital/Web Contact Face-to-Face

Sophisticated layer of tailored advice and support

Eligibility and merit layer
- Entrepreneurs’ Infrastructure Programme
- Industry Skills Fund
- Foundation Skills
- Industry Growth Fund
- Other industry programmes
- R&D Tax Incentive
- Manufacturing Transition Fund
- Cooperative Research Centres

5 KEY GROWTH SECTORS
- Food and Agribusiness
- Advanced Manufacturing
- Mining Equipment, Technology and Services
- Oil & Gas
- Medical Technology and Pharmaceuticals

Up to 2 million businesses
Up to 200,000 businesses
Up to 90,000 individuals
Up to xxx,xxx businesses and institutional/sectoral arrangements (policy focus)
Selected programmes and services

- business.gov.au  13 28 46
- Small Business Advisory Service
- Manufacturing Transition Programme
- R&D Tax Incentive
- Cooperative Research Centres
- Tradex
- Enhanced Project By-Law Scheme
- Emissions Reduction Fund
business.gov.au

- Business Topics
- Advisor Finder
- Grant Finder
- Events Finder
- Directory of Government and Business Associations
- Business apps
Grants finder

Helps locate grants and assistance programmes
Advisor finder

Finds government funded business advisory services
All areas of starting, running and growing your business, including videos, templates and checklists
Online government resource for the Australian business community
Small businesses can access information and advice to

- establish;
- sustain; and/or
- grow their business

Advisory services may include:
- business management skills
- financial management skills
- business planning
- mentoring for business
- government regulation
Manufacturing Transition Programme

The $50 million Manufacturing Transition Programme provides grants to help manufacturing businesses become more competitive and sustainable.

The grants support capital investment projects that help businesses:

• move or expand into higher value or niche manufacturing activities

• build skills in higher value and knowledge intensive activities in new or growing markets.
## Manufacturing Transition Programme

### High value and knowledge intensive activities can include activities that:

- focus on niche manufacturing
- need a highly skilled workforce
- compete on quality, uniqueness, reliability and prestige
- use innovation
- use new composites and high performance materials such as bio-based sources
- use new technology in production processes such as computer-aided design and manufacturing

### These types of activities are common in the following manufacturing sectors:

- biotechnology
- nanotechnology
- rapid prototyping and additive manufacturing
- medical and scientific devices and equipment
- pharmaceuticals
- chemicals
- niche areas of food processing
- textiles, clothing and footwear
- biosecurity.
R&D Tax Incentive

- Generous and easy to access tax offset
- Entitlement programme open to eligible businesses in all industry sectors

  - **refundable tax offset** if aggregated turnover is less than $20 million
  - **non-refundable offset** to other eligible businesses
### Record Keeping

**Good record keeping is about good governance and risk management!**

- Records should show that the activities took place and that they met the definition
- From existing business records
- Maintain records for at least five years
- Good governance and risk management practice
Industry Guidance

- Sectoral guides developed using hypothetical case studies to help companies;
  - Identify eligible R&D activities
  - Understand record keeping for R&D activities
  - Become familiar with program language
- Agrifood
- Biotechnology
- ICT
- Energy
- Manufacturing
- Built Environment
Programme administration

<table>
<thead>
<tr>
<th>Questions on; Registration &amp; eligibility of R&amp;D activities</th>
<th>Questions on; Eligible entities &amp; amounts you can claim</th>
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<tbody>
<tr>
<td><a href="#">Australian Government Department of Industry Business</a></td>
<td><a href="#">Australian Government Australian Taxation Office</a></td>
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<td>• <a href="mailto:qldrdtax@industry.gov.au">qldrdtax@industry.gov.au</a></td>
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Cooperative Research Centres (CRC) Programme

Supports industry led research partnerships between publicly funded researchers, business and the community

• Projects address major long term challenges across all disciplines and industry sectors
• Solutions improve the competitiveness, productivity and sustainability of Australian industry

CRCs:
- Develop new technologies and products;
- Create new markets and export opportunities; and
- Build capability and capacity for industry through education and training
## Active CRC’s

36 active CRCs across four industry classifications

<table>
<thead>
<tr>
<th>Ag, Forestry &amp; Fish</th>
<th>Manufacturing</th>
<th>Mining</th>
<th>Services</th>
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<tbody>
<tr>
<td>Australian Seafood CRC</td>
<td>CRC for Advanced Composite Structures</td>
<td>Deep Exploration Technologies CRC</td>
<td>Bushfire and Natural Hazards CRC</td>
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<td>Invasive Animals CRC</td>
<td>Advanced Manufacturing CRC</td>
<td>CRC Mining</td>
<td>CRC for Cell Therapy Manufacturing</td>
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<td>Plant Biosecurity</td>
<td>CRC for Polymers</td>
<td>CRC for Optimising Resource Extraction</td>
<td>Wound Management Innovation CRC</td>
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Tradex

- Aims to make Australian exporters more competitive
- Can provide significant cash flow benefits
Import duty concessions on eligible imported goods which are not available from Australian producers.
The Emissions Reduction Fund (ERF) is the central component of the Government’s $2.55 billion Direct Action Plan – and aims to achieve a cleaner environment while improving business competitiveness.

The Government will purchase lowest cost abatement (in the form of Australian carbon credit units) from a wide range of sources across the economy.

Who is eligible?
- Business
- Organisations
- Local councils
- Landholders and households
Joining the dots…The Big History Project